

**Exclusive Benefits for
Kroll Ontrack
Authorised Partners**



Cost-Saving Promotions



Partner Resource Centre Access



Information on the Latest Industry Trends

Add Kroll Ontrack Services to Your Portfolio



Resell

Up to **15% Discount**
Maintain Full Customer
Relationship



Refer

Up to **15% Referral Commission**
Kroll Ontrack Works Directly
with the Customer

Authorised Partner contacts Kroll Ontrack

1

Customer speaks with Authorised Partner

Kroll Ontrack guides the Partner through the entire data recovery process

2

Partner gives contact information for Kroll Ontrack to customer

Customer drops off media for data recovery at Partner location or directly at Kroll Ontrack

3

Partner can call Kroll Ontrack to make the referral and Kroll Ontrack will contact the customer directly or Customer contacts Kroll Ontrack directly

Data is returned (to Partner or directly to customer) and the Partner pays Kroll Ontrack

4

Kroll Ontrack guides the customer through the data recovery process

Partner returns data to customer and customer pays Partner

5

Data is returned directly to the customer

6

Customer pays Kroll Ontrack which completes the job

7

Kroll Ontrack will contact Partner to alert them that a referral has been received

8

Partner will receive their commission cheque 30-45 days after the job is complete